Enrico Teotti

The PM who codes

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Authorized to work in US, EU, and Australia

SUMMARY

20+ years in software development and product management across the US, Australia, and Europe. I've helped startups, scaleups, and enterprises navigate complex technical and organizational challenges through strategy, facilitation, and hands-on guidance. Industries include financial services, healthcare, logistics, e-commerce, and entertainment.

EXPERIENCE

Senior Product Manager • Intercollegiate • Europe (Remote)

January 2025 – Present

- Hands-on agentic development with Claude Code and AI agents in Ruby, Python, and React.
- Built LLM + ML classifier that improved F1 score from 0.78 to 0.90 and recall from 0.69 to 0.95.
- Established company-wide skills and templates for AI evaluations.
- Coached non-technical staff in automated testing and agentic development; building company MCP for analysts to query business data and generate reports.
- Rearchitected PDF ingestion pipeline with evals and human-in-the-loop workflows to extract structured data from athletic department employment, sponsorship, and game contracts.

Senior Product Manager • Artium • Tampa, FL (Remote)

June 2021 – June 2024 (3 years)

- Led product integration of alternative investments into a B2B wealth platform for a US custodian with $44.3T AUM. Aligned cross-division objectives, built strategic roadmap, and provided senior leadership with weekly progress updates.
- Delivered portfolio analytics (performance, risk, attribution, shock testing) one month early. Used Python/ Jupyter to validate algorithms and unified Figma designs across siloed teams.
- Led agile transformation at a Fortune 50 logistics company (~600K employees). Facilitated story writing workshops that reduced story rejections by 70% and defects by 80%.
- Guided product strategy for a B2C fashion marketplace (4M users). Built user research systems and led data-driven experiments, including rolling back underperforming features to save resources.

Agile Coach & Facilitator • Independent / Avanscoperta

March 2020 – June 2021

- Facilitated retrospectives and strategic sessions for groups of 15–200 participants.
- Coached executives on retrospective processes. Product managed and developed a Rails app for a nonprofit.

Senior Product Manager / Principal Software Engineer • Pivotal Labs

July 2015 – March 2020 (4 years 9 months) • Los Angeles, Boulder, Sydney, Chicago

- Transitioned from Principal Engineer to Senior PM. Delivered cloud VFX compositing for a major streaming service, enabling in-house production and reducing outsourcing costs.
- Delivered property risk assessment app for the largest US provider of property data. Managed 10 engineers, validated user needs, and coordinated cross-team dependencies.
- Led NSW digital driving license (React Native + Spring) and cryptocurrency exchange platform handling 300K requests/minute.
- Coached 15+ balanced teams across healthcare, insurance, entertainment, and logistics domains. Stack expertise: Java/Spring, Ruby on Rails, React, PostgreSQL, AWS.

Senior Software Engineer • XO Group (TheKnot.com) • New York City

February 2014 – May 2015

- Mentored team in TDD and pairing practices. Built shared Rails engines and gems across verticals. Designed and executed load test plans. Presented to NYC Ruby group.

Earlier Experience: Tech Lead at Australian Broadcasting Corporation (2011–2013) – Rebuilt e-commerce from ASP to Rails, architected cognitive games platform. Senior Rails Developer at Red Ant (2008–2011) – Led Huggies.com.au migration, built City of Sydney events platform. Various roles (2001–2008) including Rails consulting, .NET development, and IT instruction.

SKILLS

Product: Roadmapping, user research, A/B testing, stakeholder alignment, competitive analysis

Technical: LLM/ML pipelines, AI gateways, TDD agentic software development, evals, Ruby on Rails, Java/Spring, React, PostgreSQL, Python, AWS, TDD, system design

Facilitation: Retrospectives, workshops (15–200 participants), agile coaching, visual facilitation